

**EXHIBITOR PROSPECTUS** 

The World Border Security Congress is a high level 3 day event that will discuss and debate current and future policies, implementation issues and challenges as well as new and developing technologies that contribute towards safe and secure border and migration management.

We need to continue the discussion, collaboration and intelligence sharing.

The World Border Security Congress is the premier multi-jurisdictional global platform where the border protection policy-makers, management and practitioners together with security industry professionals, convene annually to discuss the international challenges faced in protecting borders.

We look forward to welcoming you to Madrid, Spain on 25th-27th March 2025 for the next gathering of border and migration management professionals.

www.world-border-congress.com

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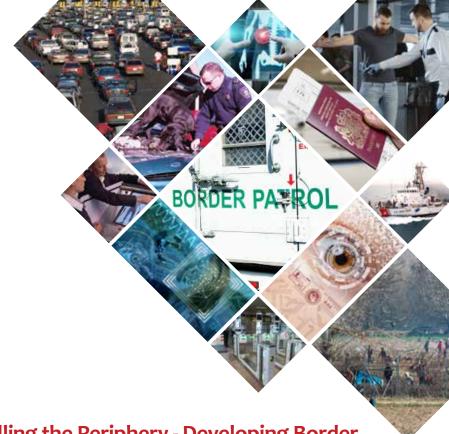




#### **Border Security Challenges:**

- Migration Crisis Tests European Consensus and Governance
- Returning foreign fighters
- Trafficking of illegals goods and human slavery
- Smuggling of artefacts and narcotics
- Migrants and refugees streaming into Europe from Africa, the Middle East, and South Asia
- Big Business of Smuggling Enables Mass
   Movement of People for Enormous Profits
- Climate Change and Natural Disasters
   Displace Millions, Affect Migration Flows
- Europe and the United States Confront Significant Flows of Unaccompanied Child Migrants
- Tackling Southeast Asia's Migration Challenge
- ISIS threatens to send 500,000 migrants to Europe
- Border Skirmishes Resonate in National Domestic Politics
- Women's Labour Migration from Asia and the Pacific





Patrolling the Periphery - Developing Border
Strategies Through Co-operation and Technology

# **2025** World Border Security Congress 25<sup>th</sup>-27<sup>th</sup> March 2025, Madrid, Spain

for the international border management and security industry

Spain's vast coastline and strategic location between Africa and Europe present unique challenges for the National Police and Guardia Civil.

Spain faces a constant influx of migrants seeking a better life in Europe. The Canary Islands and the enclaves of Ceuta and Melilla, bordering Morocco, are popular entry points. Patrolling these vast stretches, especially maritime borders, requires significant resources.

Spain is also a key entry point for hashish from Morocco and cocaine from South America destined for other European countries. The decentralized nature of trafficking groups makes it difficult to infiltrate and dismantle them.

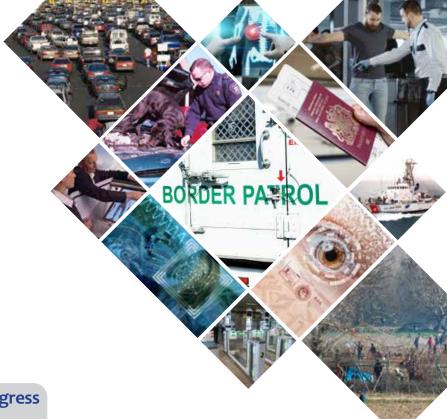
The country, and region's, border security landscape is constantly evolving. By addressing these challenges through international collaboration, innovative technologies, and strategic resource allocation, the international border security community can strive towards a more secure future.

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Join us in Madrid, Spain on 25th-27th March 2025 for the next gathering of international border security, protection and migration management professionals.

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Congress: 25<sup>th</sup>-27<sup>th</sup> March 2025

Exhibition: 25<sup>th</sup>-27<sup>th</sup> March 2025

# Who is the World Border Security Congress for?

Immigration and border management and security policy makers and practitioners.

Senior representatives from national border services, police, customs, and immigration services, as well as organisations, services and suppliers to the border management and security industry, including:

- Customs and border control officials
- National / Homeland security advisors, policymakers and personnel
- Coast guard officers
- Chiefs of Police and Police and law enforcement officers
- Boundary commissioners
- Diplomats and foreign affairs officials
- Borderland planners and managers
- Defence and security departments
- Consular officials
- Policy analysts
- Global Security Risk Analyst
- Heads of Department of Economic, Management and Operation of Maritime Transport
- Heads of National Analysis Centre
- Heads of Sector, EU and Schengen
- Security system providers

# In 2024, Istanbul, Turkey the Congress welcomed 400 delegates, including:

- 65 countries represented
- Director/ Heads of Agency 38
- Deputy Director/ Heads of Agency 52
- Director/ Heads of Dept/Division 95
- Deputy Director/ Heads of Dept/Division 58
- Senior Officials/ Program Managers >100
- Embassies 9

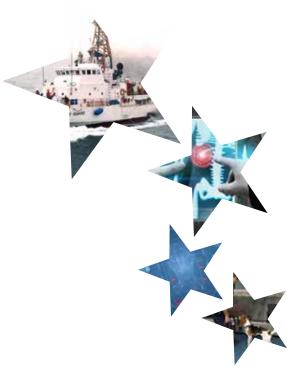
# Why participate and be involved?

The World Border Security Congress provides a unique opportunity to meet, discuss and communicate with some of the most influential border management, immigration and security policy makers and practitioners.

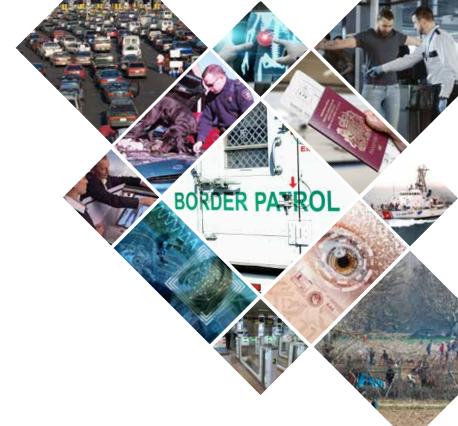
Your participation will gain access to this key target audience:

- raise your company brand, profile and awareness
- showcase your products and technologies
- explore business opportunities in this dynamic market
- provide a platform to communicate key messages
- gain face-to-face meeting opportunities

The World Border Security Congress gives you a great opportunity to meet key decision makers and influencers.







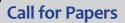
Governments around the world need to continue to invest in their border security, as a wide range of threats, such as combating terrorism, controlling the movement of goods and monitoring personnel across international borders, continue to pose challenges requiring round the clock monitoring.

With new products and technologies continually being developed and introduced to tackle increasing and new security threats, the value of the global border security market is estimated at almost £20bn annually.

Despite the expansion of international agreements in Europe and Asia, reducing the number of secured international borders, threats from international terrorism continues, and cross-border crime and illegal immigration continues to remain a top priority for border security.

The border security market is likely to feel the impact of cuts in public spending, particularly in Europe and the US, however with concerns over homeland security likely to remain high, means that whilst growth may slow, the market will continue to steadily grow.

Investment in border security in the developing countries of Asia and the Middle East will also continue to grow, supporting the increased spend, whilst international sporting events taking place in developing countries will also drive market growth.



Are you interested at speaking at the World Border Security Congress?

The World Border Security Congress Advisory Committee are inviting abstracts for consideration for inclusion in the conference.

If you are interested, you are invited to submit your abstract for consideration by the conference committee by submitting an abstract of approx 250-400 words. Your presentation should not be overtly commercial in nature.

Please email the Event Director with the following details:

• Presentation Title • 250-400 word Abstract • Your contact details

Neil Walker
Event Director
World Border Security Congress
Email: neilw@world-border-congress.com







Spain has long experience and hard-won expertise in managing one of the world's most complex border environments, facing multiple border challenges.

Spain has approximately 8000 km of coastal borders, both on the Atlantic and Mediterranean, and major island groups in both, the Balearic and Canary Islands. It has land borders with four European nations Portugal, France, Andorra, and the UK, and two separate land borders with Morocco through its territories of Ceuta and Melilla.

Its main challenges stem from its proximity to the African coast. With only thirteen kilometres of ocean at the narrowest point between Punta de Tarifa in Spain and Point Cires in Morocco, this is the closest point between the European Union and Africa, making it an irresistible target for migrants, as well as human and drugs traffickers and other bad actors trying to gain entry to the world's biggest market.

Migration routes from sub-Saharan Africa transit through Morocco and Algeria to reach Spain. Known as the Western Mediterranean route, irregular migrants try to enter Spain, both via the Mediterranean Sea and by land to the Spanish enclaves of Ceuta and Melilla.

Irregular migrants also try to enter Spain via the Canary Islands. Migrants depart mainly from Morocco, Western Sahara, Mauritania, Senegal, and The Gambia and embark on dangerous Atlantic journeys, a distance of 100km from the nearest point but anything up to 1600km from The Gambia.

That thirteen-kilometre crossing is also a massive draw for drug traffickers. The easy availability of powerful speed boats and jet skis makes a point-to-point, high-speed crossing to a waiting vehicle, in a remote bay on the Spanish coast an irresistible opportunity. Increasingly capable drone technology adds a whole new dimension to the border challenges. Modern off-the-shelf drones can make the crossing with 20kg or more of drugs and be across the ocean in minutes.

In recent years we have even seen submersibles and semi-submersibles making the perilous crossing from South America to reach Spain.

Spain's deep experience, expertise, and rich historical connections make its capital, Madrid, an ideal place to re-convene for the next meeting of the World Border Security Congress.







# **Exhibiting Investment**

The cost of exhibiting at the World Border Security Congress requires a minimum of 6 sq.m.

#### Fully Furnished Shell Scheme - Euro 890/ m<sup>2</sup>

Package includes: floor space, walls, name board, furniture (round table and 2 chairs), literature rack, lights, power socket, 2 exhibition booth passes with lunch and coffee breaks included, listing in the official event guide and website.

#### Space only - Euro 740/ m<sup>2</sup>

For self build stands, including 2 exhibition booth passes with lunch and coffee breaks included, listing in the official event guide and website.

Additional Exhibition Booth Passes can purchased at a cost of Euro 195 each, which includes lunch and coffee breaks for the two days.

## **Sponsorship Opportunities**

A limited number of opportunities exist to commercial organisations to be involved with the conference and the opportunity to meet and gain maximum exposure to a key and influential audience.

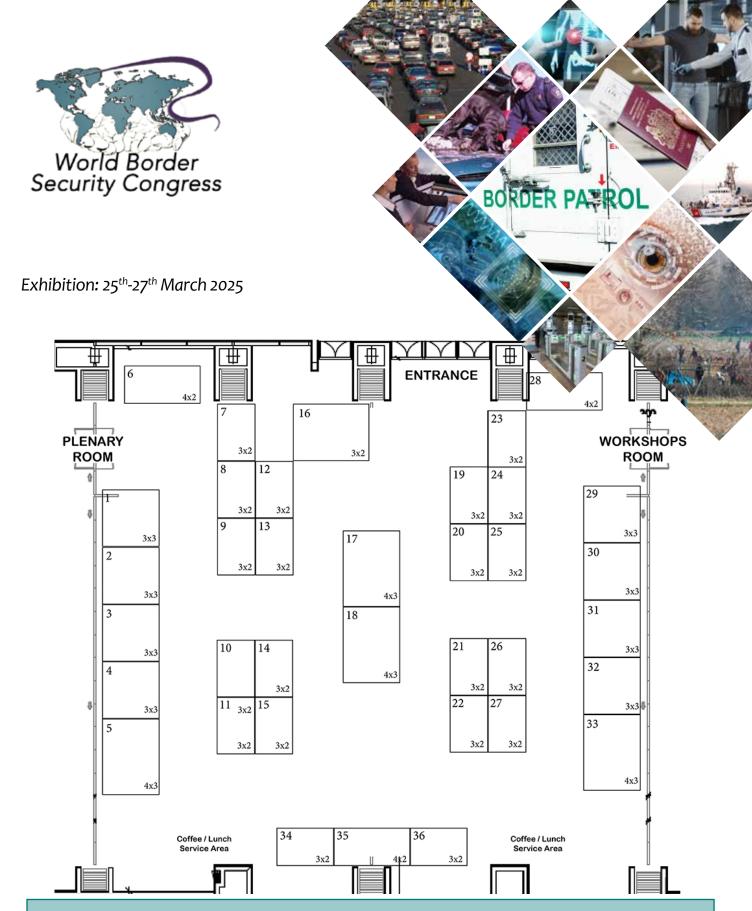
Some of the sponsorship package opportunities are highlighted on the left. Packages can be designed and tailored to meet your budget requirements and objectives.

### Sponsorship opportunities include:

- Gold Sponsor
- Delegate Folder Sponsor
- Networking Reception Sponsor
- Workshop Sponsor
- Delegate Restaurant Sponsor
- Coffee Break Sponsor
- Badge / Lanyard Sponsor
- Shuttle Bus Sponsor
- Water Bottle Sponsor
- Bag Insert

Additional sponsorship opportunities also available.





To discuss exhibiting and sponsorship opportunities and your involvement with the 2024 World Border Security Congress please contact:

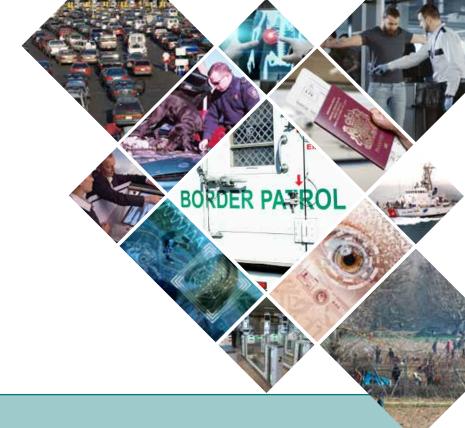
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### **Further Information**

If you are interested in exhibiting and sponsorship opportunities at the World Border Security Congress, contact:

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### **Further Information**

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If you are interested in exhibiting and sponsorship opportunities at the 2025 World
Border Security Congress, please complete the form and <b>email to info@torchmarketing.co.uk</b>
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Please tick if you do not wish to be contacted by: Tel:

Data Protection: Personal Data is gathered in accordance with the Data Protection Act 1998 and GDPR 2019.

The World Border Security Congress is a collaboration between Torch Marketing and KNM Media and organised by Torch Marketing, www.torchmarketing.co.uk. Queries relating directly to the event should be directed to Torch Marketing, info@torchmarketing.co.uk.